

Communicate. Anywhere.

SAILOR 150 FleetBroadband is a compact, lightweight, easy to install and affordable communication system that provides reliable internet access, email and multiple voice lines. Using the same proven technology as SAILOR's heavy-use FleetBroadband solutions, SAILOR 150 FleetBroadband combines internet connectivity with simultaneous voice calling, ideal for single users and general IP applications.

SAILOR® 150 Fleetbroadband



Stay Connected

With SAILOR 150 FleetBroadband you always have a 150 kbps data connection available, so you can receive weather data and charts, or submit reports to shore at the same time as making calls or sending text messages. SAILOR 150 FleetBroadband helps you achieve increased efficiency; commercial owners can expand the opportunities for profit while reliable connectivity for cruisers provides safety and convenience anywhere in the world.

Simple and Secure Installation

SAILOR 150 FleetBroadband is easy and cost-effective to install, so professional and recreational users can be up and running within just a few hours. You'll have everything you need to get started in the box and because the system is based on standard IP services and clear user interface, connecting your computer or phone system is simple and safe.

A World of Applications

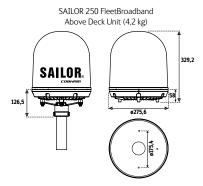
In addition to single user connectivity, enabling you to stay in touch with friends, family and colleagues regardless of your location or the weather, SAILOR 150 FleetBroadband can be used for dedicated tracking and telemetry applications. This advanced functionality helps to enhance efficiency by ensuring your support on shore has all the information they need, from real-time engine data for maintenance to position data for vessel tracking.

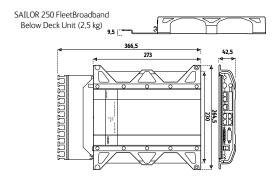
Multiple Voice Lines

With up to four simultaneous voice lines possible using the Inmarsat FleetBroadband Multi-voice service, you can turn your SAILOR 150 FleetBroadband into a multi-user voice solution. Combined with the Thrane IP Handset you get an even more flexible solution with access to a multitude of value added services.

SAILOR® 150 Fleetbroadband







Approvals		3	
Inmarsat FleetBroadband appro	ved. Compliant to RTTE, CE Marked. Tested to FCC part 25.	ŀ	
Frequency Band		٦	
Rx	1525.0 - 1559.0 MHz	ŀ	
Tx	1626.5 - 1660.5 MHz	١	
Ch. Width	10.5 - 189 kHz, Rx 21 - 189 kHz, Tx	1	
Recommended Anten	na Cable	2	
Cable Loss Max/Min	20 dB at 1,62 GHz and 1.0 Ω DC loop resistance	A	
3 dB at 36 MHz -4 dB at 54 MHz Power Supply and Consumption			
	10 to 32V DC	L	
Power (Max),	120 W @ 10 - 32V		

Sway	+/- 0.5g		
Heave	+/- 0.7g		
Turning Rate	+/- 36°/s; Acc. 12°/s²		
Headway Speed	22 m/s (42 knots)		
Wind	100 knots		
Mechanical Shock			
20g/11 Half-Sine			
Antenna Connector			
Antenna Connector ADU	TNC, female		

Power (Max), Incl. Antenna & PoE Output	120 W @ 10 - 32V			
Environmental Conditions				
Ambient Temperature	-25 to +55°C			
Storage	-40 to +85°C			
Survival (Power On, Non Functional)-40 to +80°C				
Automatic thermal surveillance shuts down system gradually in ease of own temperature				
ADU Enclosure	IPX6			
ADU Operating Humidity	"Exposed" according to EN60 945			
BDU Enclosure	IP31			
BDU Operating Humidity	95% non-condensing at +40°C			
Icing (Survival)	Max 25 mm			
Vibration (ADU)				
Vibration, Operational	Random spectrum 1.05 g rms x 3 axes: 5 to 20 Hz: 0.02 g2/Hz 20 to 150 Hz: -3 dB/octave			
Vibration, Non-Operational	Random spectrum 1.7 g rms 2 h x 3 axes (6 h total): 5 to 20 Hz: 0.05 g2/Hz, 20 to 150 Hz: -3 dB/octave			
Ship Motion				
Roll	+/- 30 deg. per. 4 s, max. 0.7 g tan.			
Pitch	+/- 15 deg. per. 3 s, max. 0.6 g tan.			
Yaw	+/- 10 deg. per. 5 s, max. 0.3 g tan.			
Surge	+/- 0.5g			

Comparison Chart

	SAILOR 500 FleetBroadband	SAILOR 250 FleetBroadband	SAILOR 150 FleetBroadband
Standard IP	Up to 432 kbps	Up to 284 kbps	Up to 150 kbps
Streaming IP	8, 16, 32, 64, 128, 256 kbps	8, 16, 32, 64, 128 kbps	-
ISDN Data	64 kbps	-	-
Fax	G4 via UDI, G3 fax via 3.1 kHz Audio	G3 fax via 3.1 kHz Audio	G3 fax via 3.1 kHz Audio
SMS (standard 3G)	160 characters	160 characters	160 characters
Standard Voice	4 kbps	4 kbps	4 kbps
Premium Voice	3.1 kHz Audio, 64 kbps	3.1 kHz Audio, 64 kbps	3.1 kHz Audio, 64 kbps
Multi-voice	9 voice lines simultaneously	6 voice lines simultaneously	4 voice lines simultaneously
Ethernet/PoE	4 ports	4 ports	2 ports
Phone/Fax (2-wire)	2 ports	2 ports	1 port
ISDN	1 port (data/3.1 kHz Audio)	1 port (3.1 kHz Audio)	-
I/O Connector	1 connector with 5 configurable inputs/outputs	1 connector with 5 configurable inputs/outputs	1 connector with 5 configurable inputs/outputs
L-Band Output	1 port for L-Band Broadcast service	1 port for L-Band Broadcast service	1 port for L-Band Broadcast service
Status LED	Full status LED panel	Full status LED panel	Full status LED panel
SIM Card Slot	1 SIM Card slot for BGAN SIM card	1 SIM Card slot for BGAN SIM card	1 SIM Card slot for BGAN SIM card
Router	Integral DHCP/NAT router	Integral DHCP/NAT router	Integral DHCP/NAT router
PBX	Built-in PBX	Built-in PBX	Built-in PBX



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